

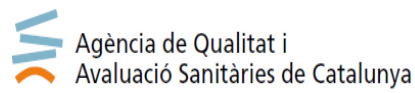


Doha, Qatar  
**The International School**  
 on Research Impact Assessment

"Learning to assess research with  
 the aim to optimise returns"

# DEFINE SUCCESS INDICATORS

**KATHRYN GRAHAM**  
**ALBERTA INNOVATES - HEALTH**  
**SOLUTIONS**  
**NOVEMBER 10, 2015**



# LEARNING OUTCOMES

- Understand how to generate and select a balanced set of key indicators focused on program purpose
- Select key success indicators that link to impacts of interest to stakeholders
- Knowledge of relevant impact tools required for practical application



# OVERVIEW

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1. Different types of indicators
2. Use the logic model as a tool for identifying indicators and highlight relevant impact measurement tools
3. Review program context considerations to focus measurement
4. Review the science behind indicator selection



# MEASUREMENT

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*“What gets  
measured gets  
managed”*



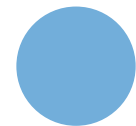
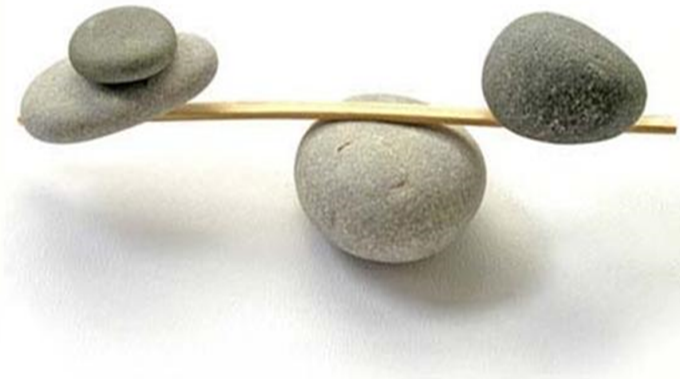
Source: Peter Drucker



# INDICATORS OF SUCCESS

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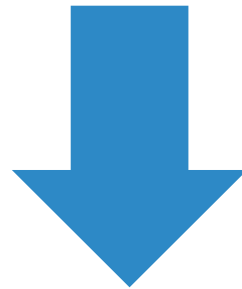
- Establish the evidence to answer stakeholder questions about the program's performance
- Can tell a brief, convincing performance story about what the program has (not) achieved, especially when a balanced set of indicators is used



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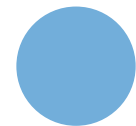
# Assessment Questions

What do stakeholders want to know?



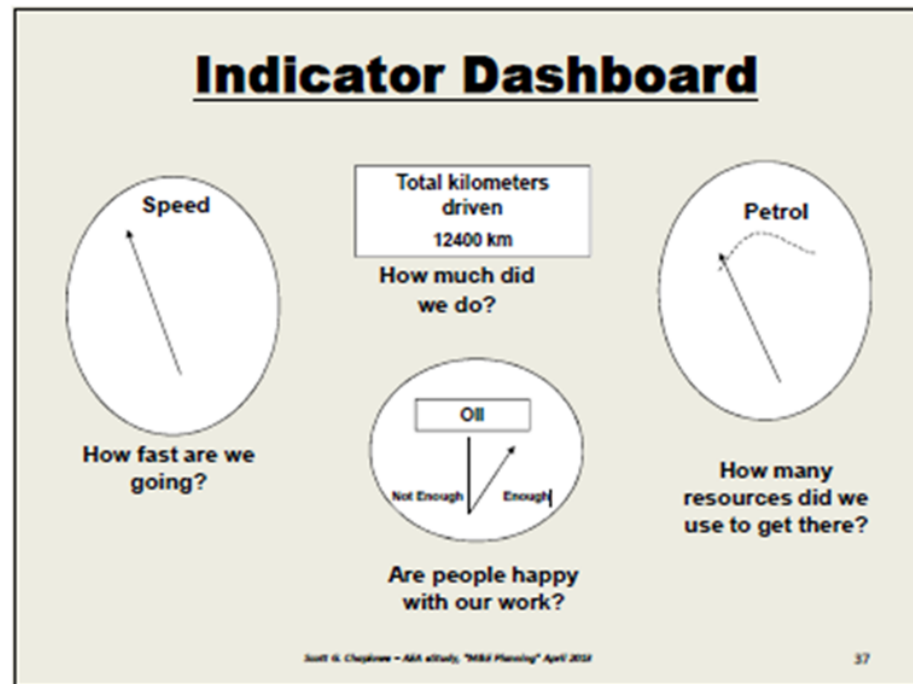
## Indicators

How will we know it?



# INDICATORS

- An indicator is a variable that measures a phenomenon of interest\*
  - Quantitative indicators have a unit of measure (*metrics*)
    - a number, percent, ratio, etc.
  - Indicators can also be qualitative
    - the extent to which a program is improving



\*World bank ISRIA glossary. Image from source: Chaplowe, S. (April 2013) *Monitoring and Evaluation (M&E) Planning for Projects/Programs*. AEA eStudy



# TYPES OF INDICATORS

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- Indicators can be either leading or lagging

*A leading indicator gives a signal BEFORE the new trend or reversal occurs.*  
*A lagging indicator gives a signal AFTER the new trend or reversal occurs.*



## Characteristics of leading indicators

- Input oriented
- Hard to measure
- Easy to influence
- E.g., daily referral volumes

## Characteristics of lagging indicators

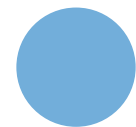
- Output oriented
- Easy to measure
- Hard to influence or improve
- E.g., average referral to admission cycle times





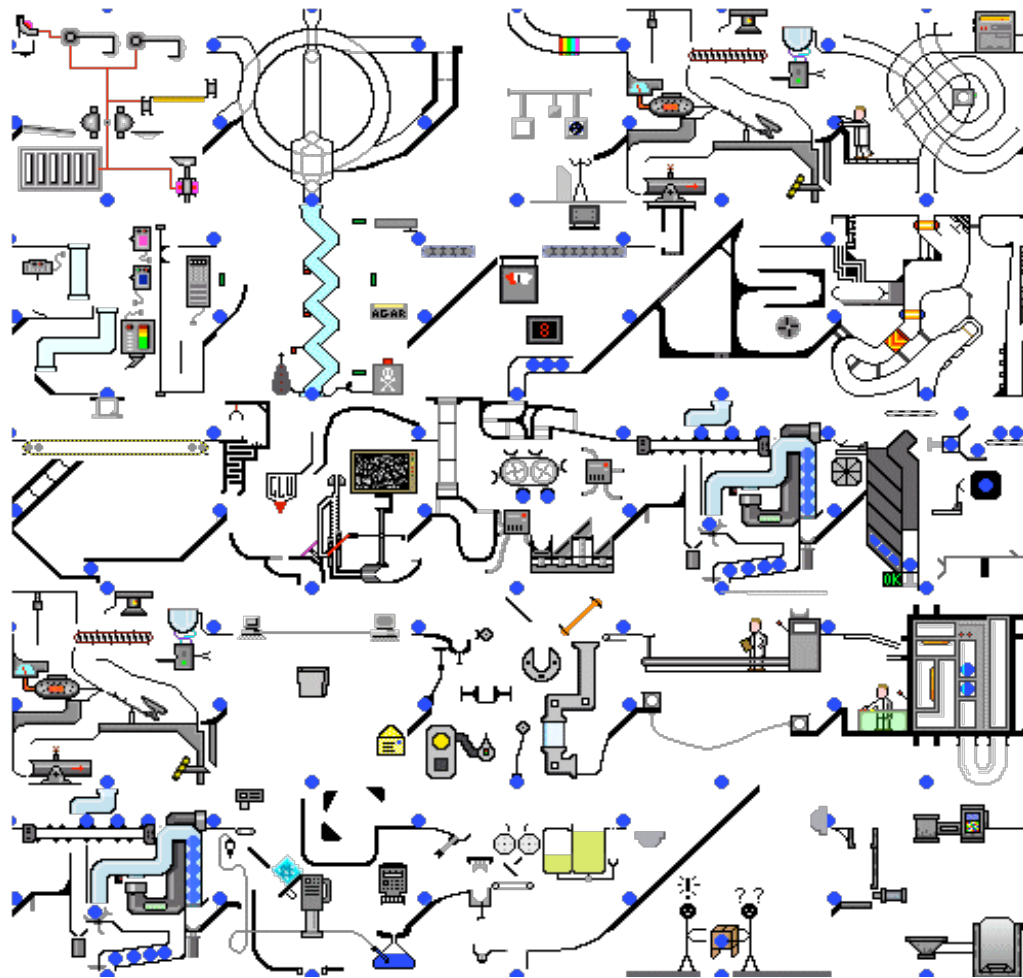
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## **USING THE LOGIC MODEL AS A TOOL FOR IDENTIFYING INDICATORS**



# PROGRAM AS A SYSTEM

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# CRITERIA FOR SUCCESS

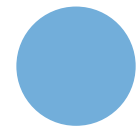
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Example of Criteria:

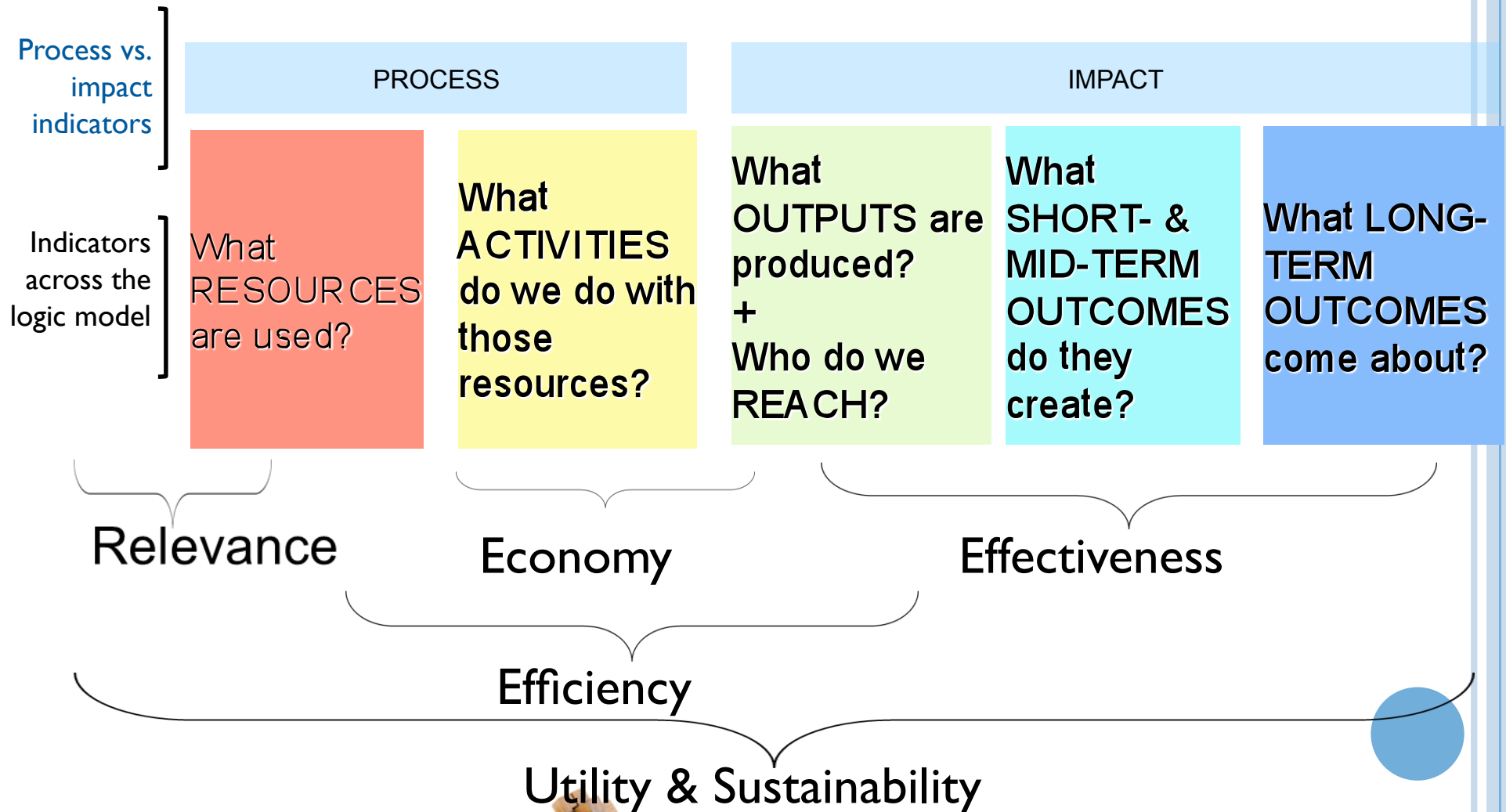
1. Relevance
2. Economy
3. Efficiency
4. Effectiveness
5. Utility
6. Sustainability



Tip: Focus on criteria of interest to the program

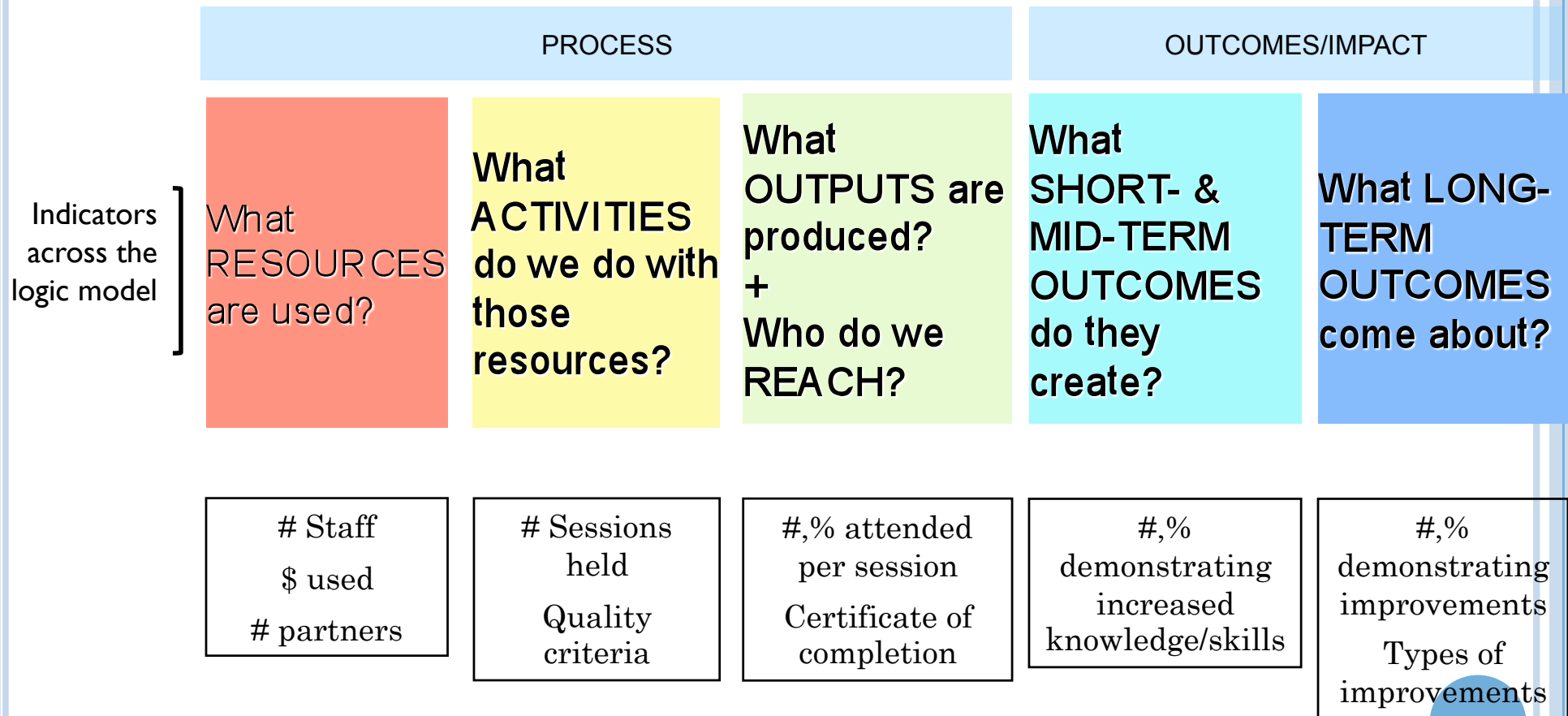


# LOGIC MODEL AND INDICATORS



# QUESTIONS AND INDICATORS ACROSS THE LOGIC MODEL

**Example**

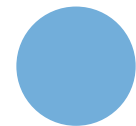


# TYPES OF OUTCOMES

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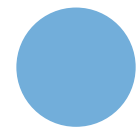
- # of patients discharged from hospital is an **output**
- % who are capable of living independently is an **outcome**
- Outcomes what results for individual, families, communities

<b>SHORT</b> <i>Learning</i>	<b>MEDIUM</b> <i>Actions</i>	<b>LONG-TERM</b> <i>Conditions</i>
Changes in <ul style="list-style-type: none"><li>• Awareness</li><li>• Knowledge</li><li>• Attitudes</li><li>• Skills</li><li>• Opinion</li><li>• Aspirations</li><li>• Motivation</li><li>• Behavioural Intent</li></ul>	Changes in <ul style="list-style-type: none"><li>• Behaviour</li><li>• Decision making</li><li>• Policies</li><li>• Social action</li></ul>	Changes in <ul style="list-style-type: none"><li>• Conditions</li><li>• Social (well-being)</li><li>• Health</li><li>• Economic</li><li>• Civic</li><li>• Environmental</li></ul>



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# PRACTICAL CONSIDERATIONS FOR GENERATING INDICATORS



# FOCUS OF THE ASSESSMENT

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- Assessment and program purpose
- Impacts of interest to the stakeholders
  - Impact categories of interest
  - What success looks
- Assessment questions of primary interest to the stakeholders

Tip: Start with the end in mind





# LEARNING ACTIVITY 1

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- Work in groups at your table, and use the indicators from the “Indicators of Success” Exercise 1 envelope
- Follow the instructions
  - Agree on what indicators best map to the 5 impact categories
  - Discuss in your group
  - Why indicators selected are the best for each category
  - Rationale for why you removed any specific indicators
- 15 minutes



# PROGRAM CONTEXTUAL FACTORS

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Research system

Field

Institution

Department or programme

Research group

Project

Researcher

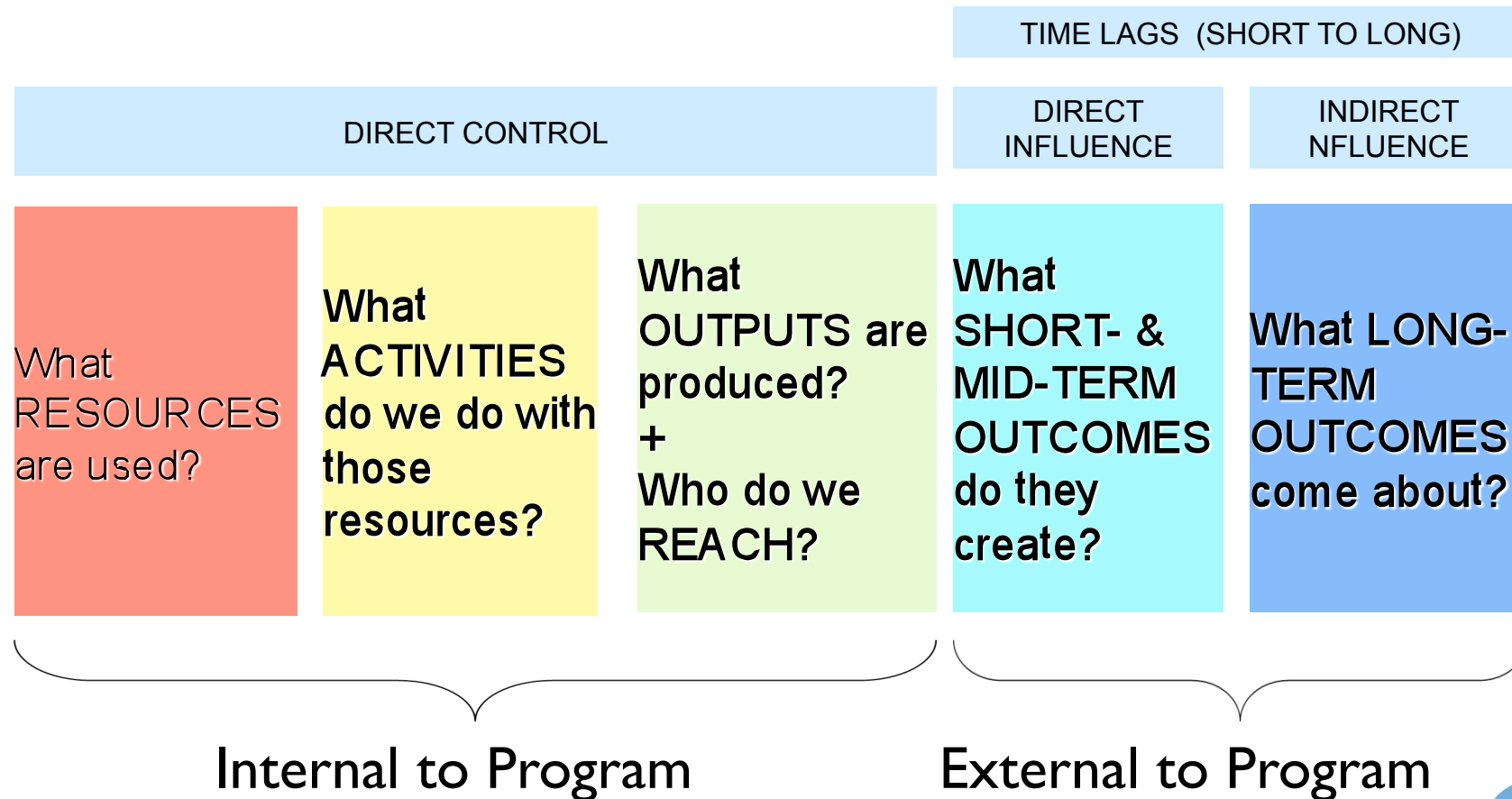
- Level of application
- Program maturity and focus
  - New → mature
  - Formative → summative assessment
- Time lag from research to achieve wider impact
- Program attribution/contribution

Source: Measuring Research: A guide to research evaluation frameworks and tools. Rand-Europe, 2013



# ATTRIBUTION AND CONTRIBUTION

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# OTHER PRACTICAL CONSIDERATIONS

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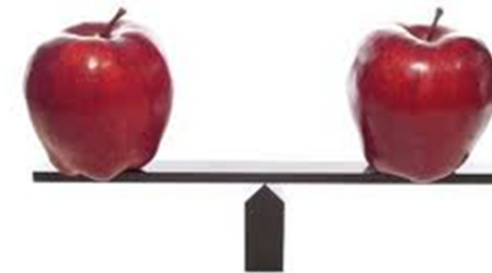
- Organizational alignment
- Mandatory requirements
- Baseline and benchmark data
- Reference to:
  - Recommended indicators from research literature
  - Existing indicators (e.g., indicator libraries) and indicator selection panels
  - Existing measurement and decision support tools
  - Leverage and identify common indicators with partners



## BASELINE AND BENCHMARK DATA

- Econometric Indicators

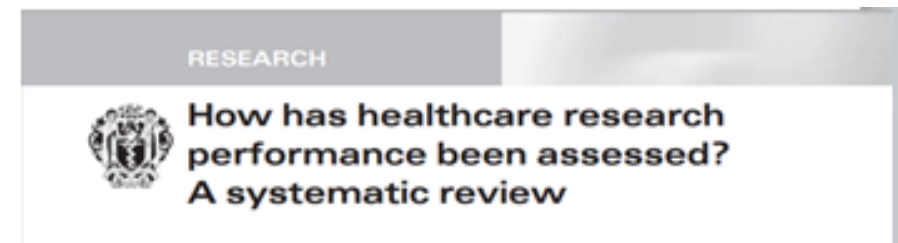
NAPRHO Indicator	CAHS Indicator
E3 Patents	• Number of patents licensed
E4 Licensing	• Licensing returns (\$)
E5 Spin-offs	• Valuation of spin-out companies (\$)
E9 Employment	• Economic rent
E10 Educational impacts	• Graduated research students in health related subjects
NAPHRO Added Indicators	
E1 Provincial share of national and other funding	
E2 Federal-level funding success rates	
E6 Pharmaceutical R&D spending	
E7 Biotechnology R&D spending	
E8 R&D GDP	



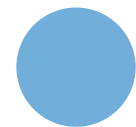
# RESEARCH LITERATURE: SYSTEMATIC REVIEW

**Example**

Indicators	# of studies
Number of publications	38
Number of citations	27
Impact factor	15
Research funding	10
Degree of co-authorship	9
H-index	5



Source: Patel VM, Ashrafian H, Ahmed K, Arora S, Jiwan S, et al. (2011) How has healthcare research performance been assessed? A systematic review. Journal of the Royal Society of Medicine 104(6): 251–261 [[PMC free article](#)]



# INDICATOR LIBRARIES

## CAPACITY BUILDING

	Indicator	Description	Level of Application	Category	Pillars that indicators are relevant to
<b>PERSONNEL</b>	Graduated research students in health-related subjects	<ul style="list-style-type: none"> <li>* Numbers of graduated PhD/ MSc/MD, year on year</li> <li>* Should be able to disaggregate to subjects, gender, etc.</li> </ul>	<ul style="list-style-type: none"> <li>* Not recommended at the individual level</li> <li>* Can be used at institutional level</li> <li>* Most useful provincially or nationally</li> </ul>	<ul style="list-style-type: none"> <li>* As an aspiration we would also like to track the success of training programs in producing outstanding scientists and the progress that all research graduates make</li> </ul>	All pillars



Source: CAHS, Canadian Academy of Health Sciences. (2009) *Making an Impact: A Preferred Framework and Indicators to measure Returns on Investment in Health Research*. Ottawa, ON: CAHS.

# EXISTING MEASUREMENT TOOLS AND SOLUTIONS

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**Example**

A number of tools and organizations that include Impact research indicators:

- Altmetrics
- Elsevier
- Researchfish
- Thomson Reuters
- Snowball Metrics
- UberResearch

To name but a few.....





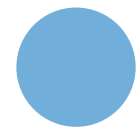
# IMPACTS: RESEARCHFISH INDICATORS

Capacity Building	Advancing Knowledge	Informing Decision Making	Health Impacts	Economic and Social Benefits
Further funding	Publications	Influence on policy, practice, products, patients and the public	Medical interventions and clinical trials*	Intellectual property & licensing*
Research tools and methods	Collaborations and Partnerships	Engagement activities		Spin outs*
Research databases and models		Software and technical products		
Use of facilities and resources		Artistic & creative products		
Next destination and skills				
Awards and recognition				



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# THE SCIENCE BEHIND INDICATOR SELECTION



# INDICATOR SELECTION CRITERIA

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## ○ Attractiveness

- Validity
- Relevance
- Behavioural impact
- Transparency
- Coverage
- Recency
- Methodological soundness
- Replicability
- Comparability

## ○ Feasibility

- Data availability
- Cost of data
- Compliance costs
- Timeliness
- Attribution
- Avoids gamesmanship
- Interpretation
- Well-defined

Source: CAHS, Canadian Academy of Health Sciences. (2009) *Making an Impact: A Preferred Framework and Indicators to measure Returns on Investment in Health Research*. Ottawa, ON: CAHS.



# FABRIC CRITERIA FOR SELECTING BALANCED INDICATOR SETS

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- **F**ocused on the organization's objectives
- **A**ppropriate for the stakeholders who are likely to use the information
- **B**alanced to cover all significant areas of work performed by an organization
- **R**obust enough to cope with organizational changes (such as staff changes)
- **I**ntegrated into management processes
- **C**ost-effective (balancing the benefits of the information against collection costs)

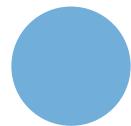
Source: CAHS, Canadian Academy of Health Sciences. (2009) *Making an Impact: A Preferred Framework and Indicators to measure Returns on Investment in Health Research*. Ottawa, ON: CAHS.



# DELPHI TECHNIQUE

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- Delphi exercises are a structured way to collect large amounts of qualitative information from experts in fields relevant to the issue(s) being examined
- Delphi exercises use ranking, scoring and feedback to arrive at consensus. Delphi characteristics
  - Structured information flow
  - Regular feedback
  - Anonymity of participants
- Used to develop and select performance indicators in health settings
- RAND/UCLA Appropriateness Method



## INDICATOR SELECTION TABLE

**TABLE 1. HOW TO SELECT INDICATORS**

INTENDED RESULTS	PERFORMANCE INDICATORS	CLASSIFICATION OF INDICATORS						TOTAL SCORE	SELECTED
		A	B	C	D	E	F		
Impact	If any -								
Outcome 1	Indicator 1 Indicator 2...	[Rate 1 per satisfied criteria]							
Output 1	Indicator 1 Indicator 2...								

Select the 2 to 3 indicators with best score

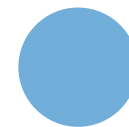
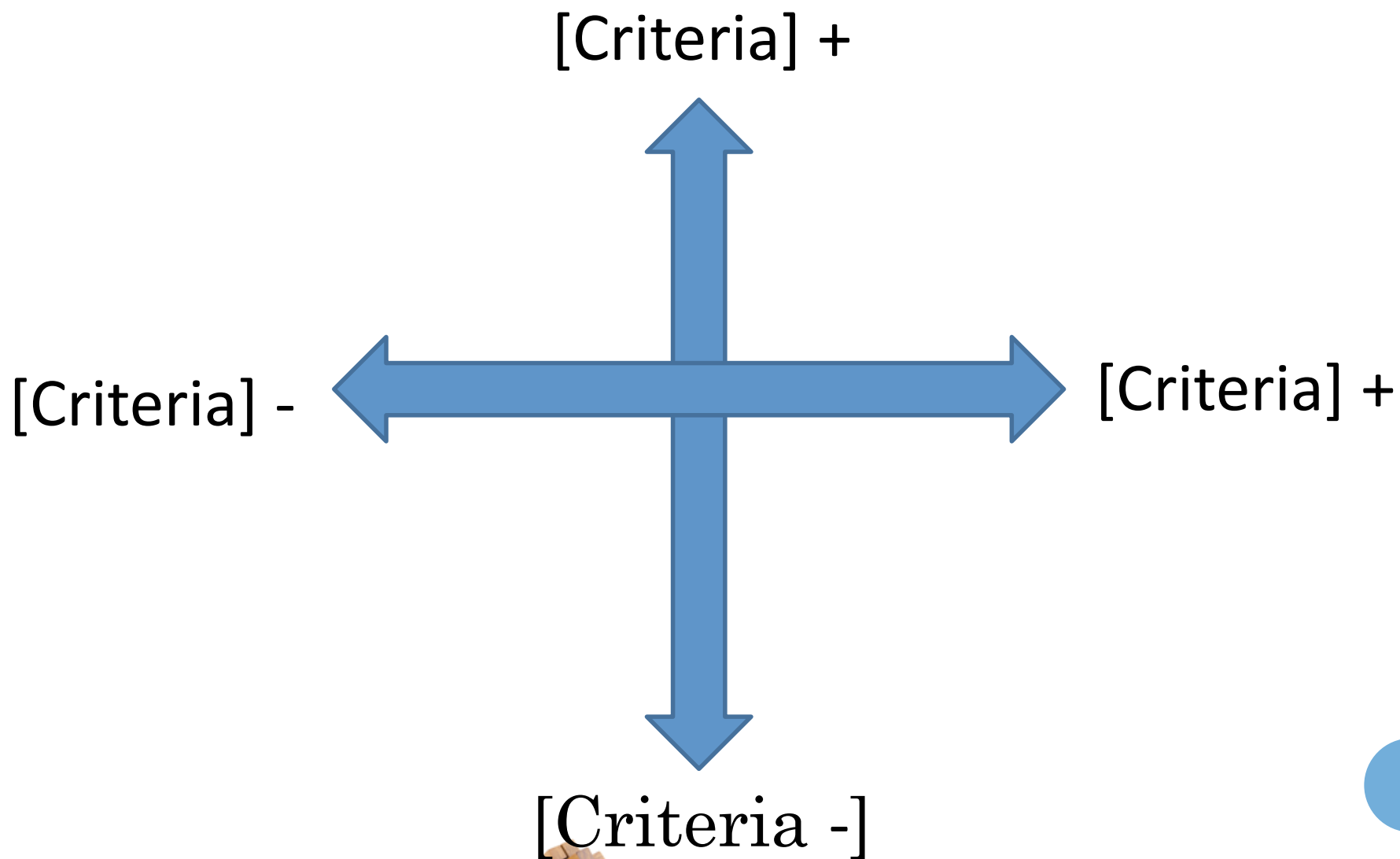
**A = the meaning of the indicator is clear**  
**B = data are easily available**  
**C = the effort to collect the data is within the power of the project management and does not require experts for analysis**  
**D = the indicator is sufficiently representative for the total of the intended results (outcome or output)**  
**E = the indicator is tangible and can be observed**  
**F = the indicator is difficult to qualify but so important that it should be considered (proxy indicator)**

Source: <http://web.undp.org/evaluation/documents/HandBook/ME-Handbook.pdf>



# INDICATOR MATRIX

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# LOGIC MODEL: DATA COLLECTION MATRIX

Logic Model	Assessment Questions	Indicators	Data Sources
Outcomes	Are we building research capacity in our jurisdiction?		
Item # from logic model	Q1: Are we developing highly qualified research personnel in our province?	# of graduated students per year (MSc, PhD, MD-PhD)	Statistics Canada
	Q2: Is the infrastructure being built to support personnel?	\$/% invested in infrastructure programs	Financial management system
	Q3. Are we leveraging additional capacity for the province through attracted funding?	Total “additional funding” attracted (\$)	Researchfish



# CAUTIONS AND CONSIDERATIONS



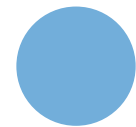
Cautions	How to Mitigate
<ul style="list-style-type: none"><li>○ Not measuring something because it isn't available</li><li>○ Using isolated indicators may bias impressions</li><li>○ Measuring too many things</li><li>○ Use of too narrow a set</li><li>○ Use only lagging indicators</li><li>○ Double counting</li><li>○ Focus on the indicator</li></ul>	<ul style="list-style-type: none"><li>○ Identify aspirational indicators and develop alternatives</li><li>○ Use a balanced set</li><li>○ Selecting key set</li><li>○ Balance across key impacts</li><li>○ Balance with leading indicators</li><li>○ Look at contribution bundles</li><li>○ Focus on the program change</li></ul>



# GETTING TO IMPACT

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*“Measuring  
what matters”*



# KEY MESSAGES

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- Engage stakeholders in defining success and understand impacts of interest
- A program logic model can be a useful tool to guide your measurement system and software application tools for data collection
- Choose indicators that address assessment questions, are balanced and appropriate to the program context
- Use specific criteria to select key indicators
  - Indicator selection requires time and care
- Make sure the indicator is not driving success



# RECOMMENDED READING AND RESOURCES

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- Evaluating Outcomes of Publicly-Funded Research, Technology and Development Programs: Recommendations for Improving Current Practice AEA Research, Technology and Development (RTD) Topical Interest Group (TIG) Paper (2014 October) [https://higherlogicdownload.s3.amazonaws.com/EVAL/271cd2f8-8b7f-49ea-b925-e6197743f402/UploadedImages/RTD%20Images/FINAL\\_RTDPaper\\_20150303.pdf](https://higherlogicdownload.s3.amazonaws.com/EVAL/271cd2f8-8b7f-49ea-b925-e6197743f402/UploadedImages/RTD%20Images/FINAL_RTDPaper_20150303.pdf)
- Bibliometrics: The Leiden Manifesto for research metrics (2015 April) <http://www.nature.com/news/bibliometrics-the-leiden-manifesto-for-research-metrics-1.17351>
- The Metric Tide: Report of the Independent Review of the Role of Metrics in Research Assessment and Management (2015 July) <http://www.hefce.ac.uk/pubs/rereports/Year/2015/metrictide/Title,104463,en.html>

